Gabriel Patrocinio

Portfolio Presentation





Gabriel Patrocinio

35 years old, Brazilian Living in Lisbon

Hobbies:

- Playing Video Game,
- Lettering and Calligraphy,
- Try to understand my cat,

Curiosity:

- Bass guitar in J-Rock Band,
- Learned to ride a bike in 2021,
- "Duck" is my nickname,

Quote:

 "In love with the problem, curious about the process, learning with the solution."

University

PhD. Visual Arts – Metamedia & Design 2022 – Universidade de Évora, Portugal

Postgraduate User Experience and Beyond 2022 (In Progress) – PUCRS, Brasil

Postgraduate Digital Design 2018 - Universidade Estácio de Sá, Brasil

MBA Communication and Marketing

2017 - Universidade Estácio de Sá, Brasil

Bachelor Visual Arts

2013 - UFJF, Brasil

Bachelor Arts and Education 2012 – UFJF, Brasil

Education

Foundations of User Experience Design 2023 (In Progress) - Google

Design Thinking: The Ultimate Guide 2023 - Interaction Design Org

UX Design and Research Essential 2023 - UX Now

User Experience: The Beginner's Guide 2022 - Interaction Design org

UX Design 2021 - Mergo

> UI Design - From Wireframe to Deliver 2018 - UI Lab



Software Skills

- Figma
- Maze
- Hotjar
- Miro
- Adobe Creative Cloud

Soft Skills

- Continuous Learning
- Flexibility
- Curiosity
- Active Listener
- Team Worker
- Design Thinking
- Agile Methodology
- Usability Testing
- Research

Work Experience

UX/UI Designer I Evollu (Apr. 2022 - May. 2023) Portugal

Collaborated closely with the Product Manager and Developers to create and implement new solutions for several software in the healthcare sector.

User Interface Design I Beam Wallet (Apr. 2021 - Sep. 2021) Portugal Responsible for creating and articulating the visual design strategy and goals for the products, aligning them with the overall business objectives and the stakeholders' requirements.

Content Writer I Sala7 Design Nov. 2015 - Currently, Portugal

Creates and publishes informative articles to highlight and help brands, events, exhibition, and projects to engage the audience in a creativity world.

Designer I Freelancer Since 2014.

Focused on the UI and UX Design to combine creative pathways to achieve the user's needs, business objectives, and metrics to deliver practical solutions.

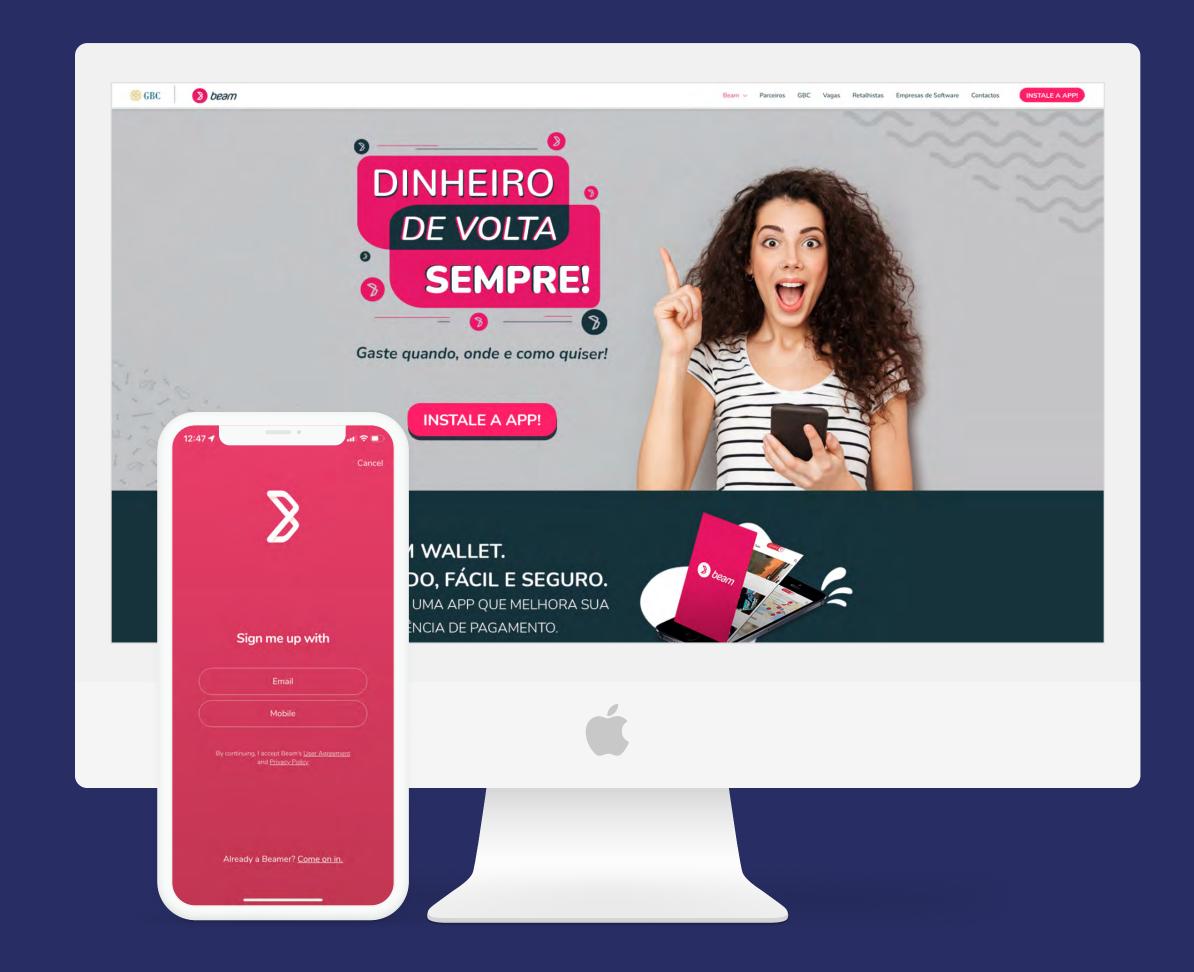
Product Design Process

Understand Research Ideation Execution Learn

Beam Wallet Digital Payment Method

"It operates from **smartphones** of Users, giving them immediate **cashback** with every purchase."





Understand

Context

Beam Wallet is a company from Australia, that expand their business in Portugal, in 2020, looking to the European market.

According to the stakeholders, the **Website** doesn't communicate with the new target in Portugal.



Goals

The currently Website version, are focused on investors and retail stores, not in the customer. How to communicate and attract the customer target?

- Increase users (Beamers);
- Make Beam an option as a payment method;
- More users = More stores = More €

Understand

Problem

How to redesign the Beam Wallet Website according with the new marketing strategy?

How to communicate the benefits of payment with Beam, to the users?

How to conduct the subscription and app download through the website?

Challenge

- Work on landing page
- Follow straightly the brand guideline;
- Highlight the cash back benefits;
- Works in desktop and mobile;
- Information for B2C should appear as a secondary information;
- Communication must be trustworthy;

Research

User Research

To understand possible customers and define the main target audience, was necessary to create with the market team, surveys and interviews to include users on the design process.

Timeline: 2 weeks of interview, tests and survey, using the currently version of the website.

Users doesn't understand the purpose and benefits of the company with the currently version of the website;

Portuguese, 18 - 40 years old using the smartphone as first option as payment method;

Frequently used to used in funny and social moments, for example: bar, restaurant, pubs, etc.

Research

Benchmark

- 1. MBWay
- 2. Novo Banco
- 3. Millenium
- 4. Caixa Geral de Depositos
- 5. Paypal

- People's picture on Landing Page;
- Written strategies according to the target;
- Highlight the main benefits;
- Show how its easy to use it;
- Visual communication;
- Where it's possible to use it;
- Credibility

Ideation

User Journey

User

Beam Wallet Website

Download

Beam Wallet App Mobile

Go to the Shop

The hook model

Visual Interface

- Why use Beam (Cash back)
- What is Beam? (Trustworthy)
- How easy to use (Few steps)
- Where users can pay (Stores)

Interaction

- 1. Create Account
- 2. Fulfil the profile
- 3. Associate bank account
- 4. Check and confirm

Payment

- 1. Ask for the bill
- 2. Confirm
- 3. Pay
- 4. Thank you screen
- 5. Receive cashback

Action

- Use Beam as a Payment method
- Share with friends and social network
- Repeat the cicle!

Ideation

Requirements

- Focus on Landing Page
- At least three CTA button to download the app,
- Four sections to show the benefits about Beam Wallet,
- One section to show where to use it,
- Use people and smartphones

Arq. Information

- Header Menu
- Big Picture + CTA button
- Breath with smartphone picture
- How its easy + CTA button
- Instructions + CTA button
- FAQ
- Where to use it
- Social Media Icons
- Footer

Moodboard







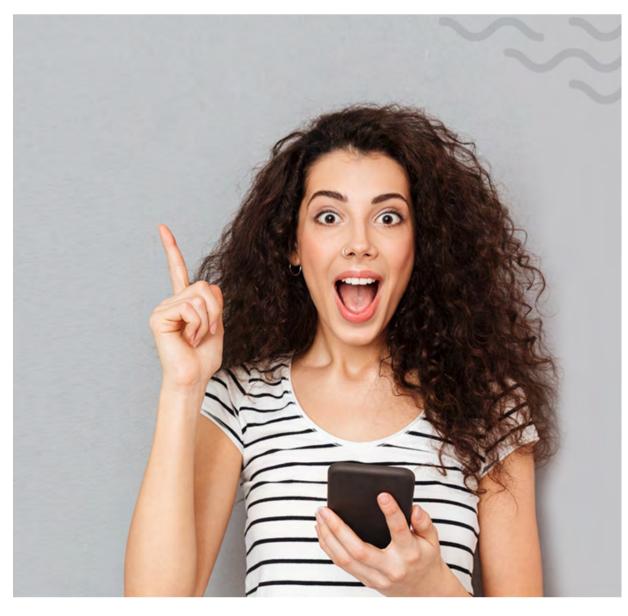












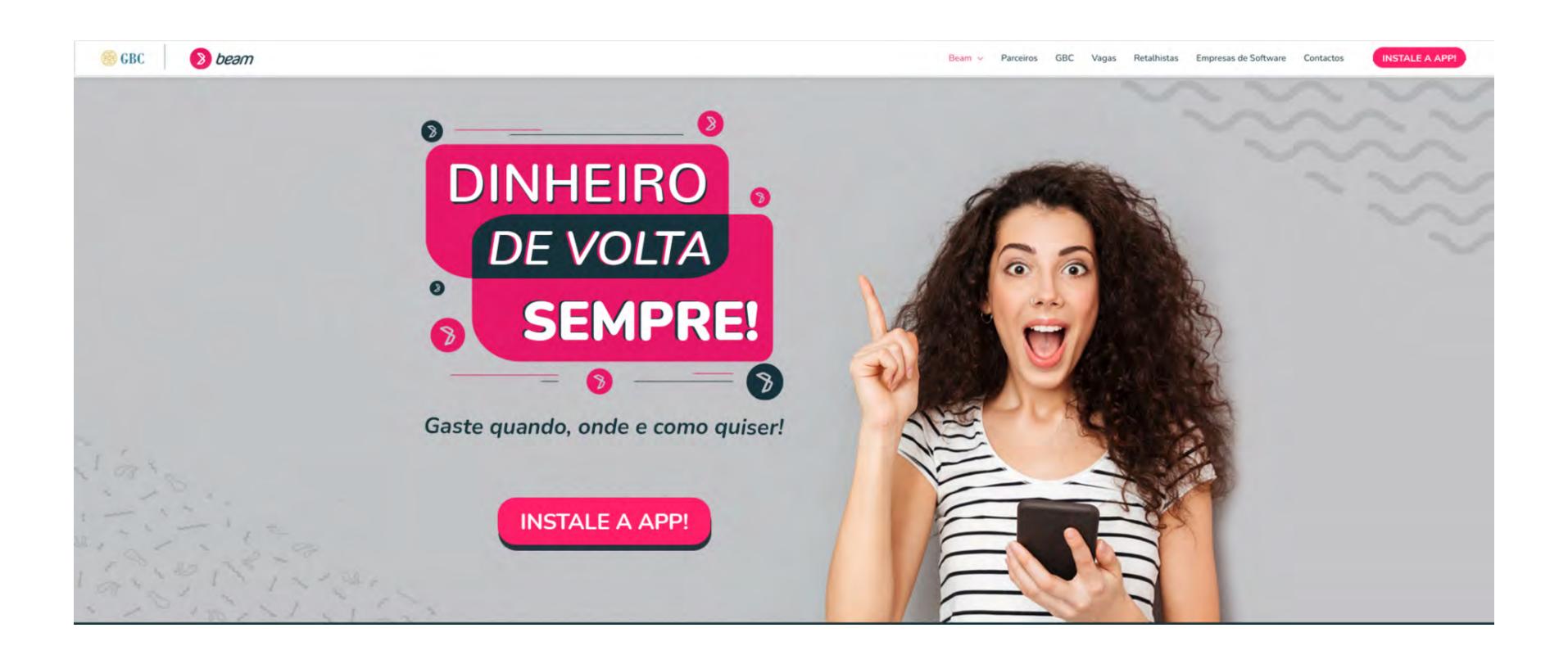








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User Interface Design





Associe qualquer cartão a conta digital!

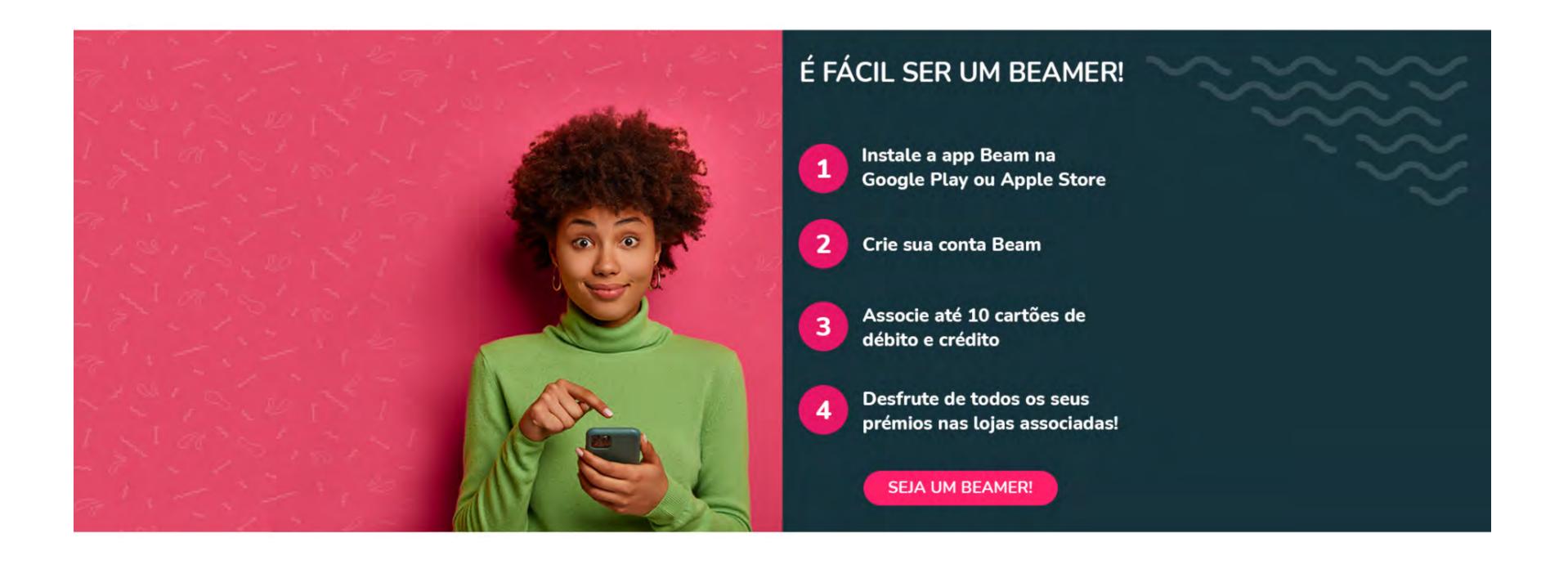


Pagamento contactless com telemóvel!



Dinheiro e desconto sempre!





User Interface Design

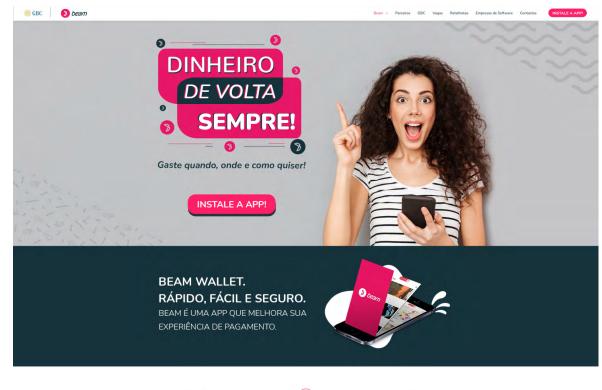
DÚVIDAS FREQUENTES





User Interface Design

- Funny
- Young
- Teenager
- Simples
- Follow the brand
- More people
- Step-by-step
- CTA button
- Smartphones









actless

INSTALE A APP!



DÚVIDAS FREQUENTES

Quem pode aderir ao Beam? Como receber meus prémios? Como associar meu cartão?	+
	+
	+
Como fazer meus pagamentos?	+
Quando posso utilizar meus descontos?	+

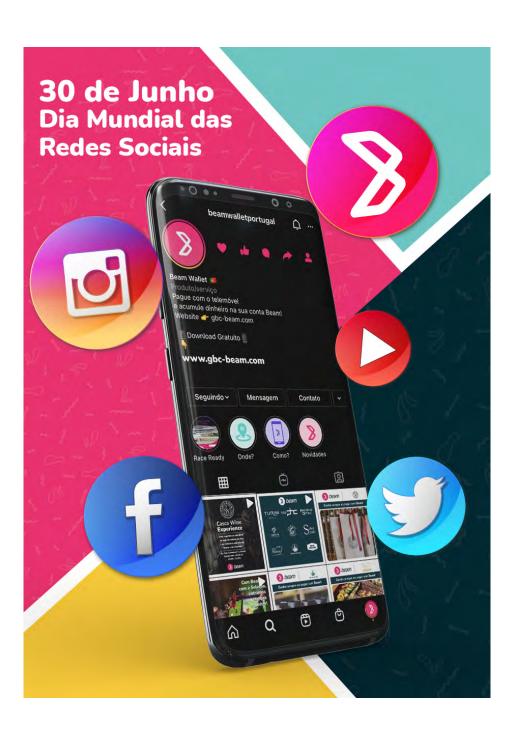


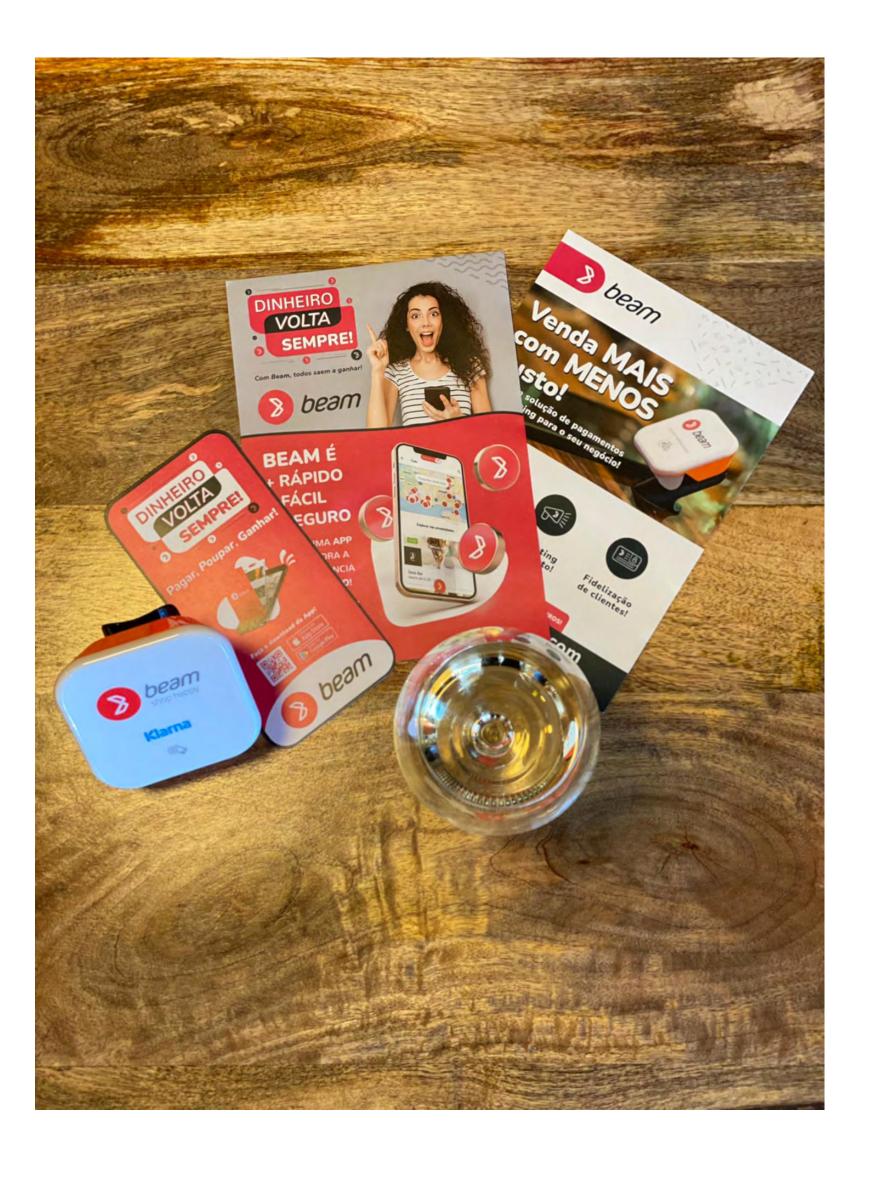


Print and Social Media









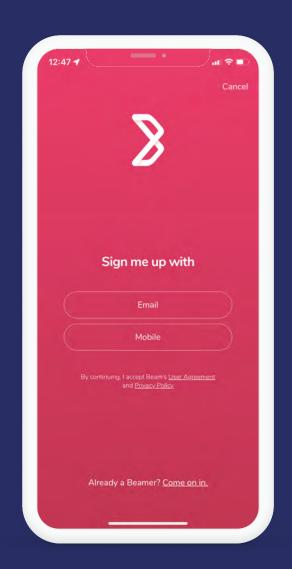
Learn

Results

According to the marketing research, the communication was changed to stay close to the main target.

It was necessary to redesign the landing page of the Website, and catch the attention for the new users.

Beam Wallet App Incremental Improvement





Understand

Context

After the Redesign Website, with more Beamers/Users signed-up, stakeholders follow the journey, was applied a survey to measure the experience about the app.

Was detected that users missed some options to engage the experience with the shop and business place.

Goals

The currently version of the Beam Wallet app Mobile, its works, but users are not create functional connections with the commerce places.

- Emphasis on the rewards
- Engage users with the store

Understand

Problem

How to improve some features about the business place on the app mobile?

Which strategies it will be applied for it?

New features? New options? Redesign?

Challenge

- Collect information from the Beamers
- Propose the incremental features
- Design an MVP to see how it works
- Navigation test with users
- Analyse the results

Research

User Research - 15 users

User Interview

- 5 new users
- 7 used at least 3 times
- 3 used more than 4 times

Usability Testing

User thinks aloud

Card Sorting

Open Card Sort

A/B Test

Guideline for some solutions

Survey

 Measure the experience and expectations about the features

Ideation

User Journey

Beam Wallet App

Landing Page

Pay

Search

Profile

Cashback

(Scroll Down or Click to open)

(Click to pay)

(Click to Search)

(Click to see the Profile)

(Click or Drag)

Horizontal Business Cards

- Picture
- Name
- Category
- Distace

- Confirm
- Pay
- Thank you screen
- Receive cashback

Horizontal Business Cards

- Picture
- Name
- Category
- Distace

Profile

- Name
- Email
- Account

Support

- FAQ
- Live Chat

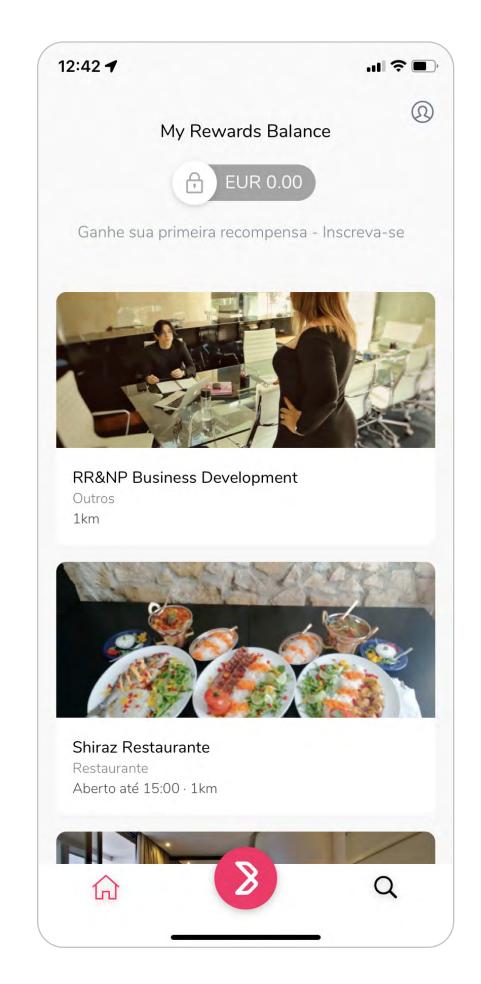
Beam Community

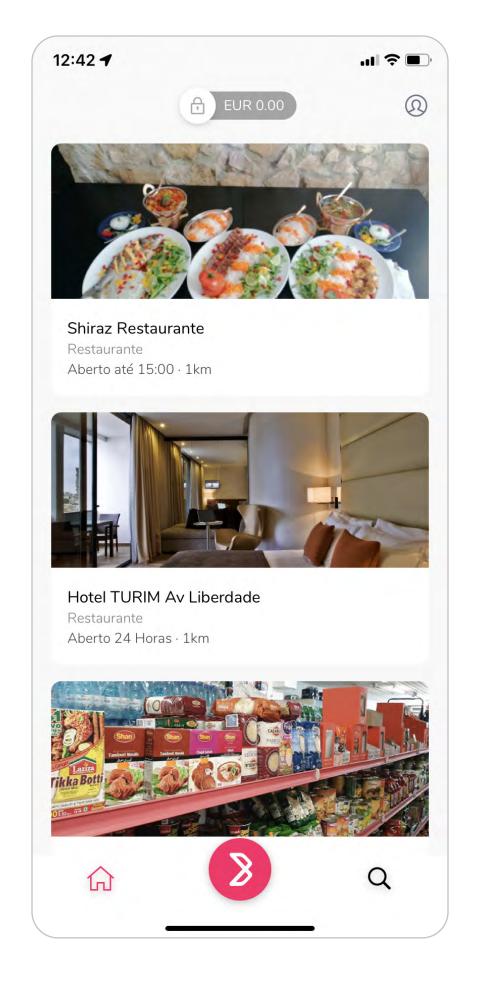
- Website
- Blog
- Social Media

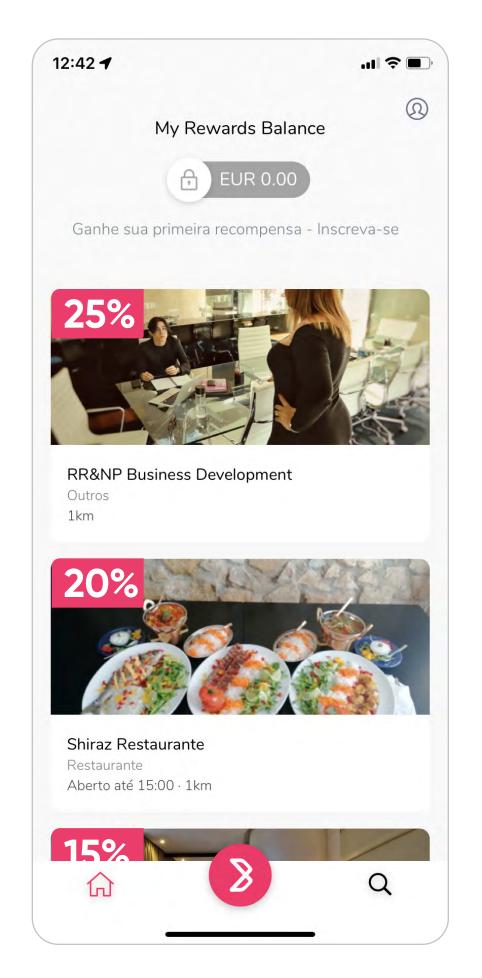
Legal

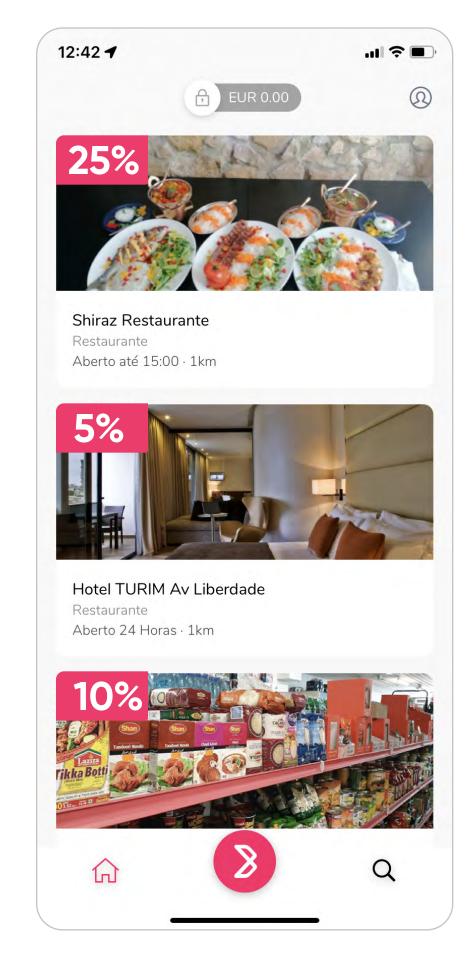
- Terms and Conditions
- Privacy Policy

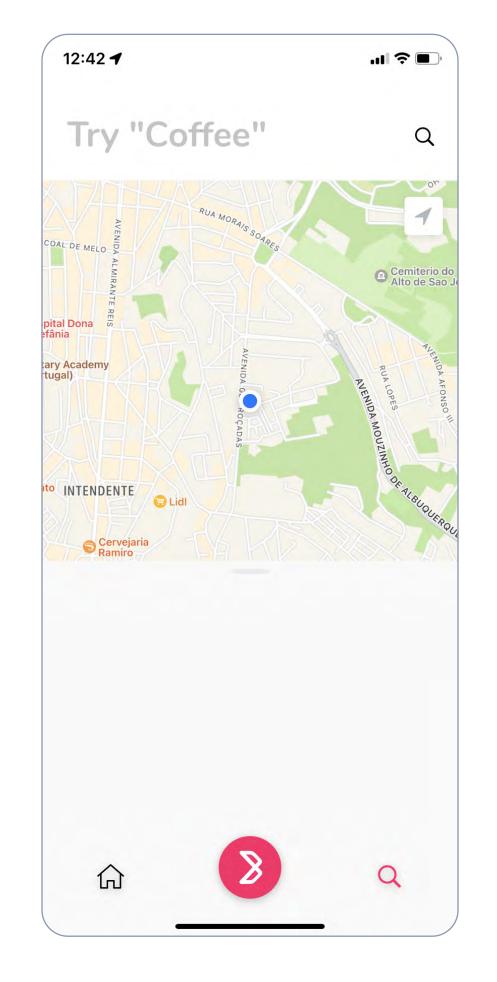
 Enable or disable the cashback

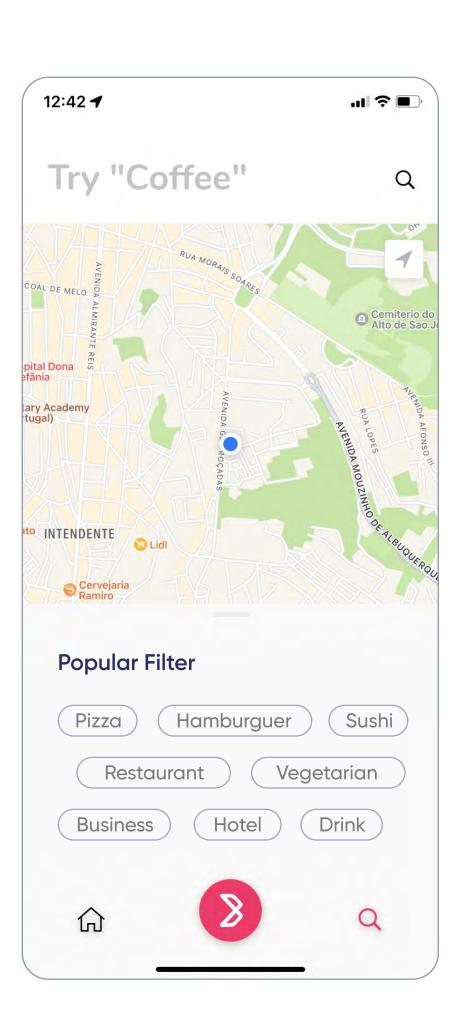


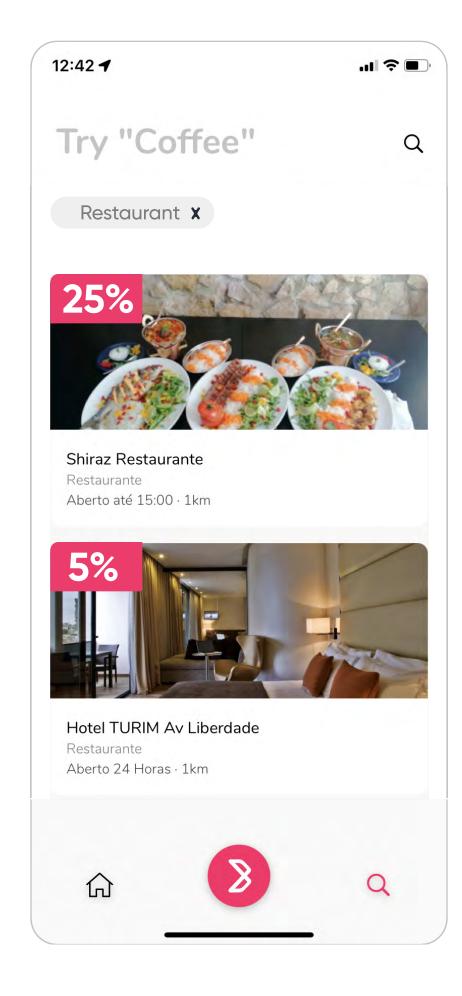












Learn

Results

We applied the usability test according with the high level and interactive prototype, guide the users to complete some tasks about it.

- We used speak out loud to collect some informations to guide us to the next steps
- Was detected that is necessary to have the filter

Learnings

Users are important part of Design process,

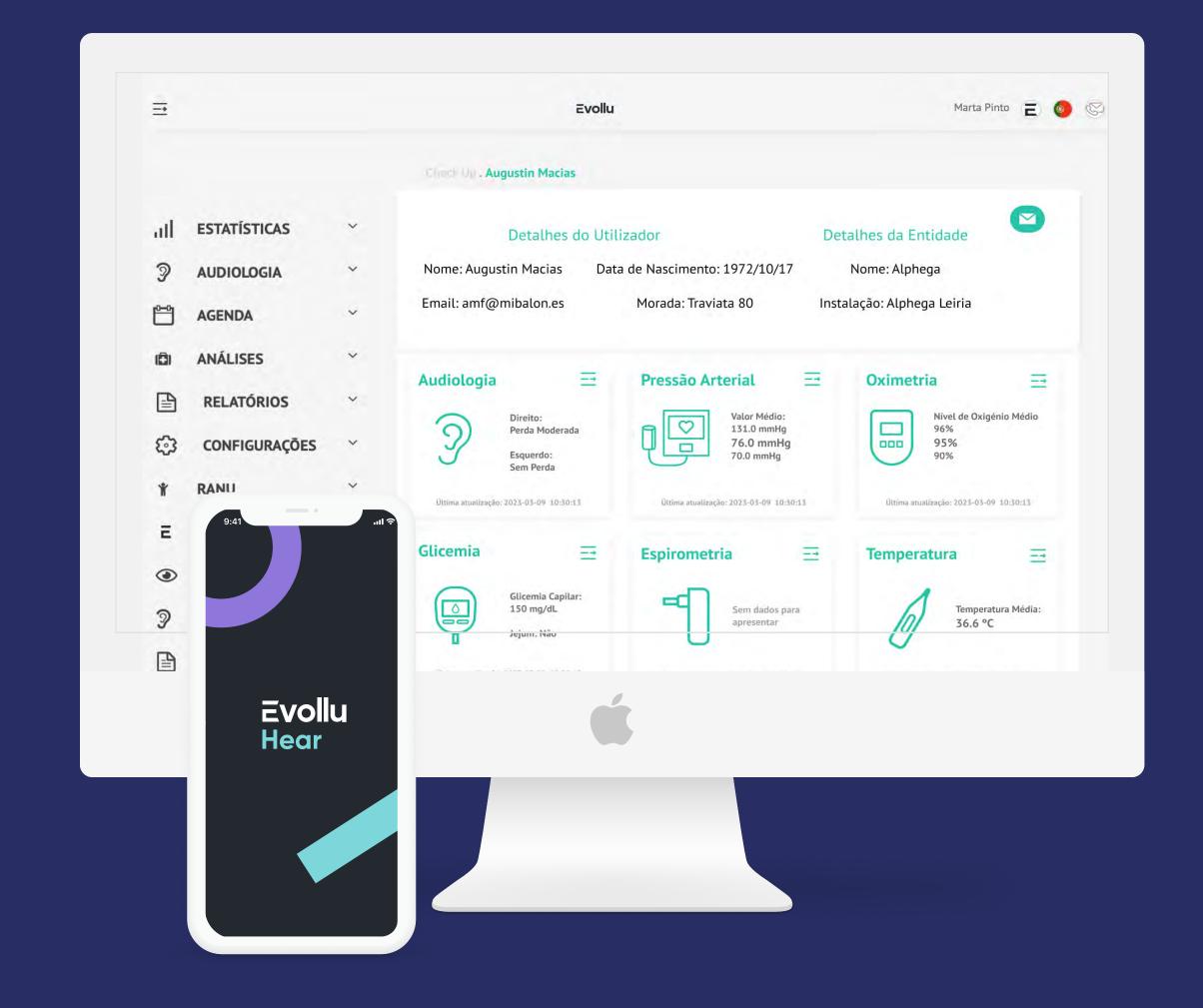
You can see the result when the product and few the **value** in the end,

Every kind of research must be documented

EVOIUHealthcare Software

"Healthcare technology company that offers solutions both end consumers and professionals in the field."

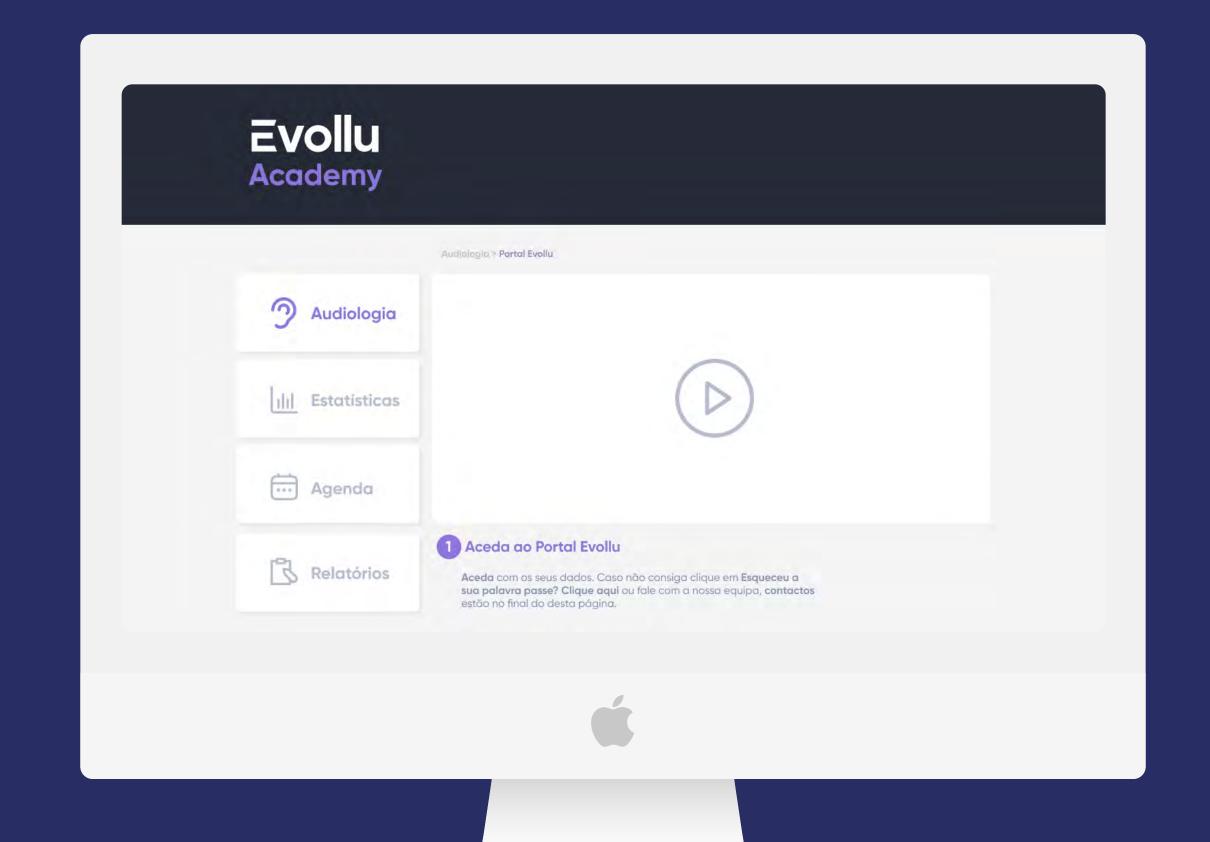




Evollu Academy Educational and Support

My role: Designer in collaboration with CTO, Product Owner, Developers, Sales.

Timeline: Two weeks, to understand the context, design an prototype, test and deliver.



Understand

Context

One of the most important product developer by the company, it's call **Evollu Platform**. The purpose of this platform is collect all the **health information** and **monitoring users**.

Used by **pharmacists**, its possible to generate reports to analyse the evolution of the business and make decisions based on **data**.

Goals

According to the CTO and Sales team, pharmacists have some doubts about to access some important sections on the Platform. The pharmacists take at least four two hours a day, just to ask for clarification.

- Design a product to show an the user journey to complete tasks,
- Giving the support 24/7,
- Merge the regular doubts on the website

Understand

Problem

How to Design an easy product to quickly the users can access the material?

Which resource we would used on it?

How to know the content approach on it?

Challenge

- Must be worked with a Sales team to know the main issues about the platform,
- Test the platform to see if this is efficient,
- Create the resources (Video, audio and text),
- Show step by step how to solve the doubt,
- Work as faster as we can.

Research

User Research

According to the Sales team, the pharmacist (client) usually spend at least two hours for a day to ask for clarification about some important points about the functionality of the platform.

Users feel safe when they have someone instructing then during the navegation. By them, they asked for support.

Result

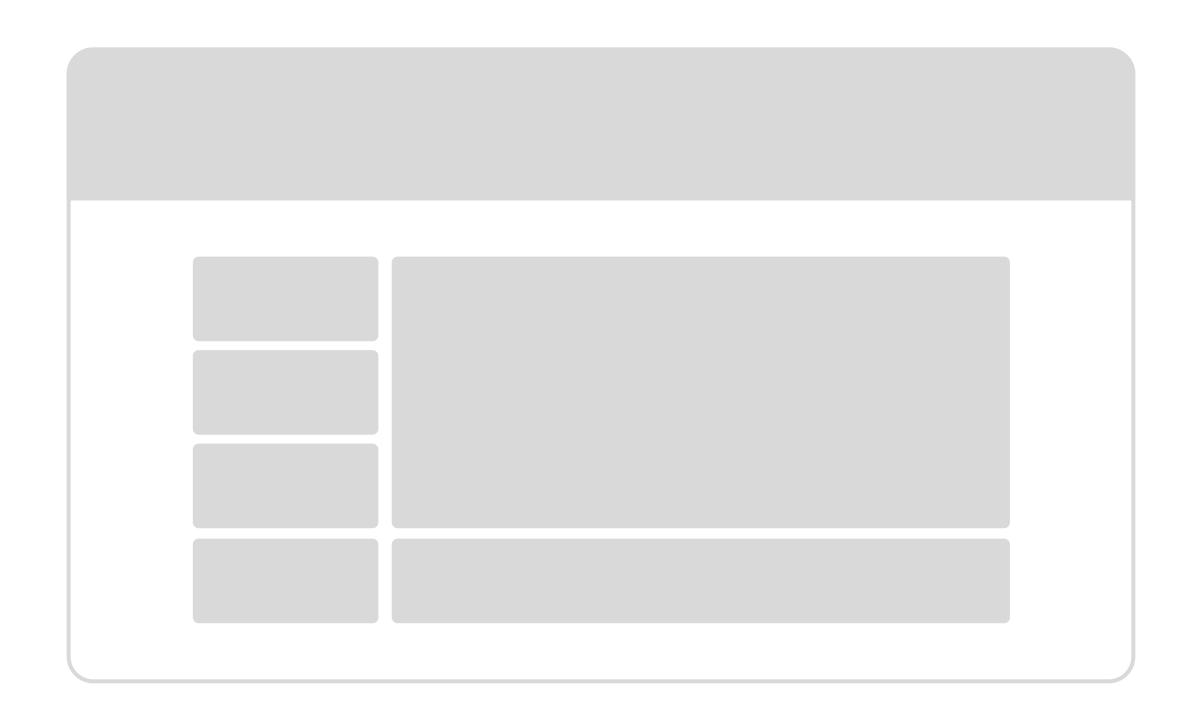
The platform should be very straight to the point, showing step by step how to complete the task,

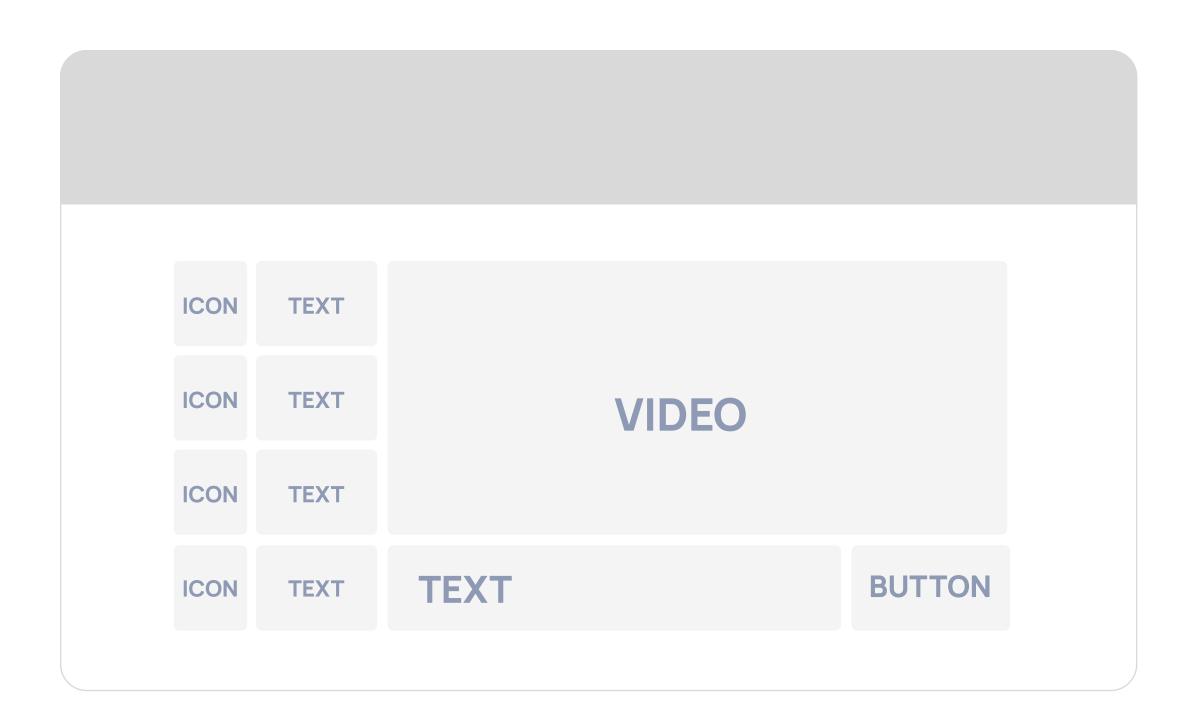
Video, audio and text are welcome to work on the platform,

Desktop is a priority now, but don't forget the smartphone.

Ideation

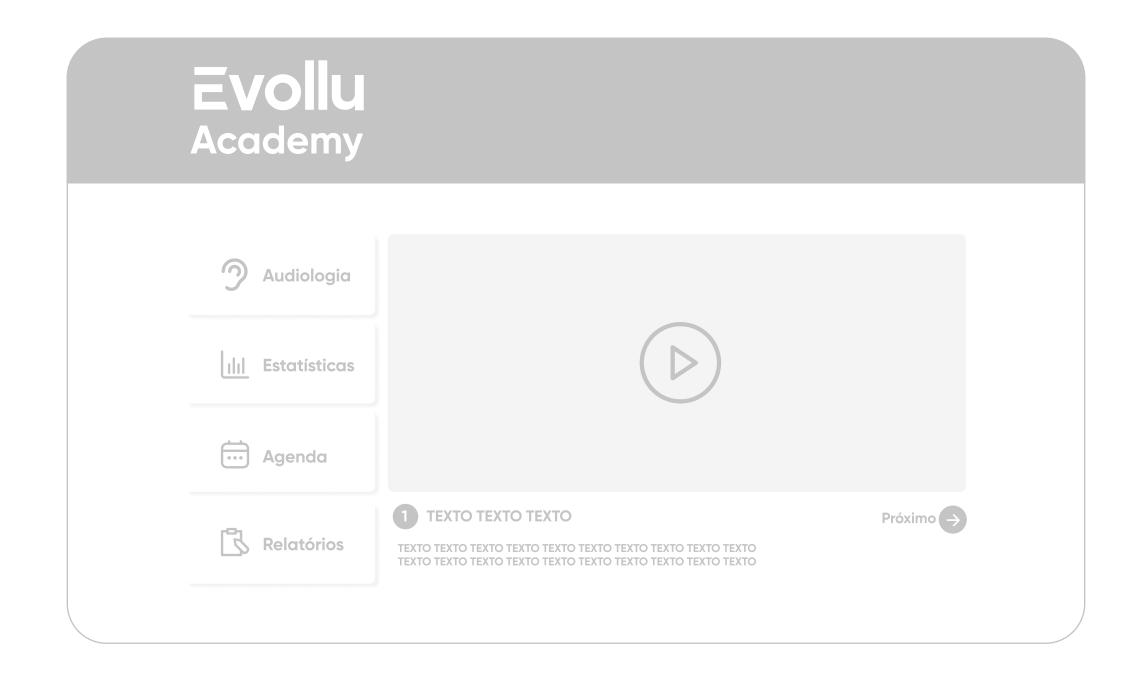
Wireframes

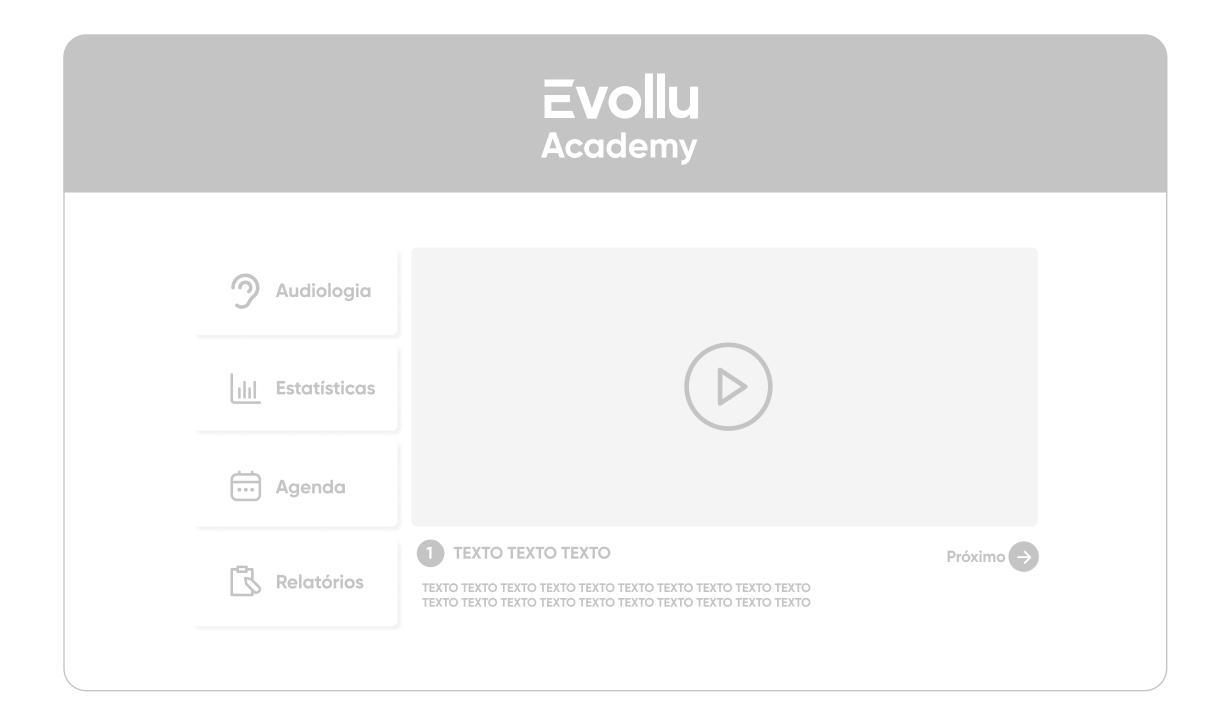


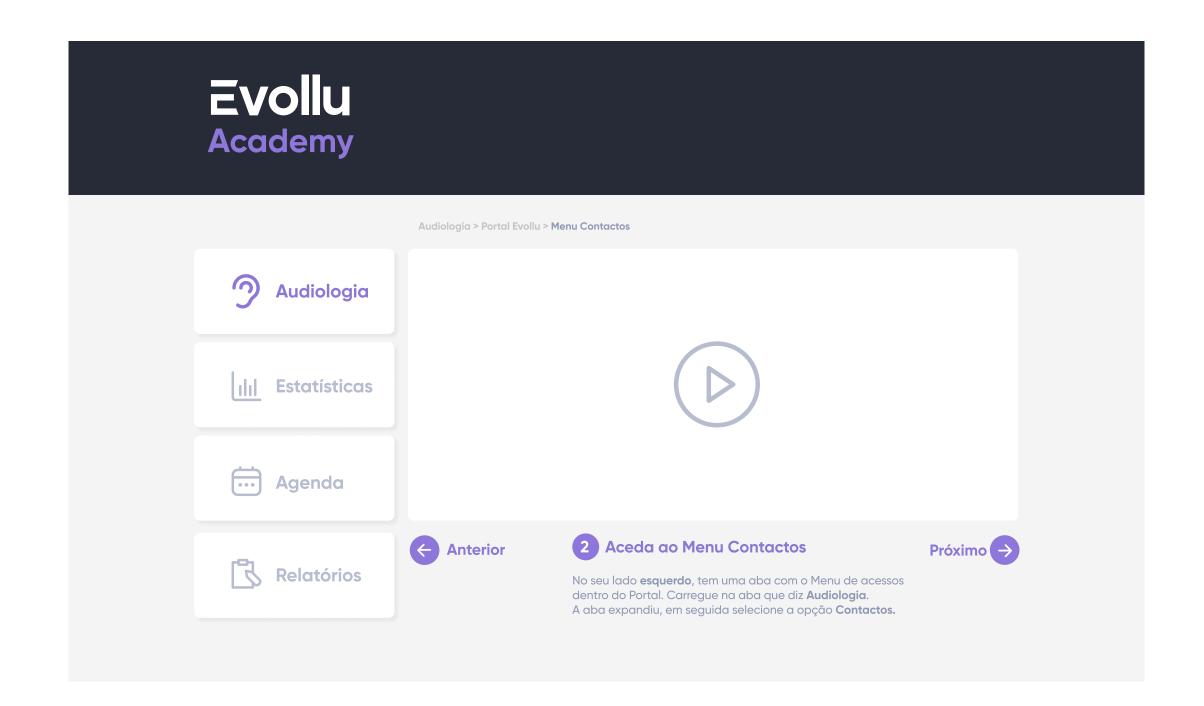


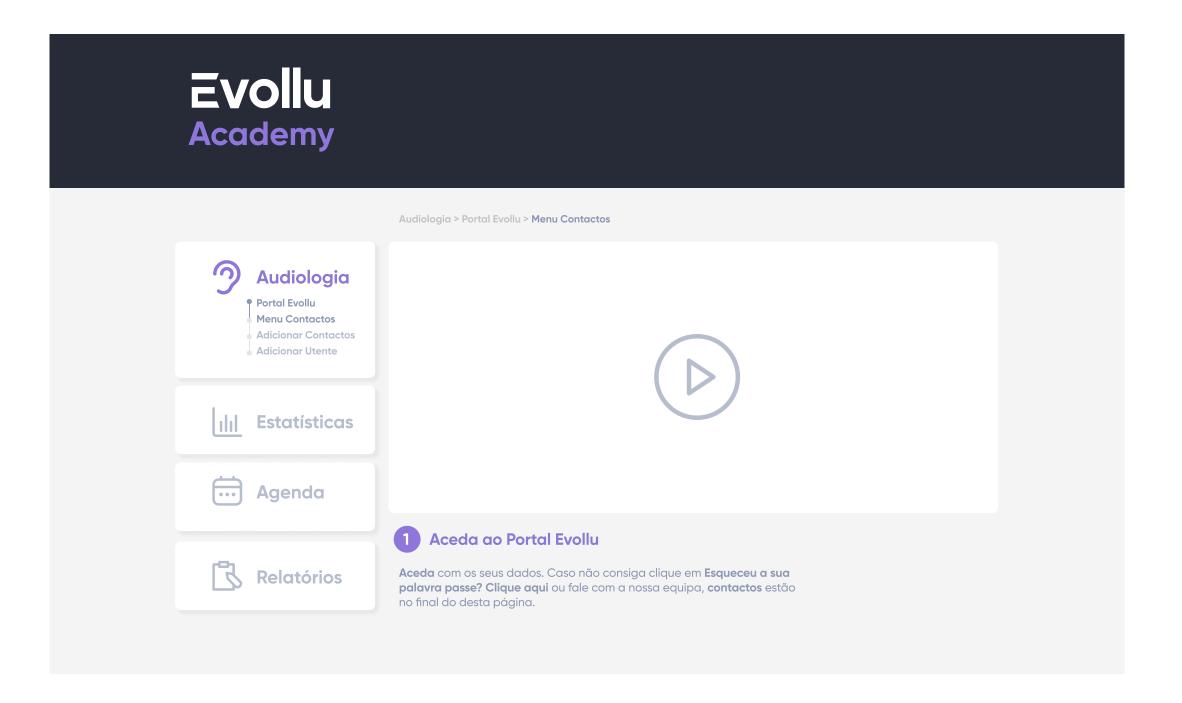
Ideation

Wireframes

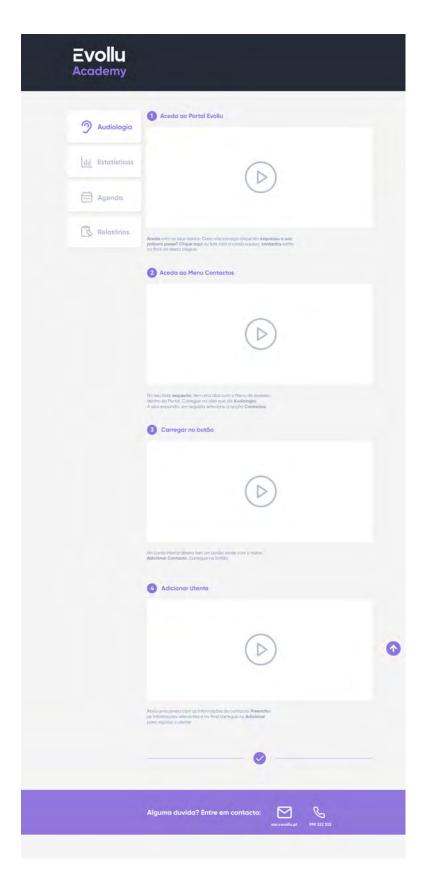






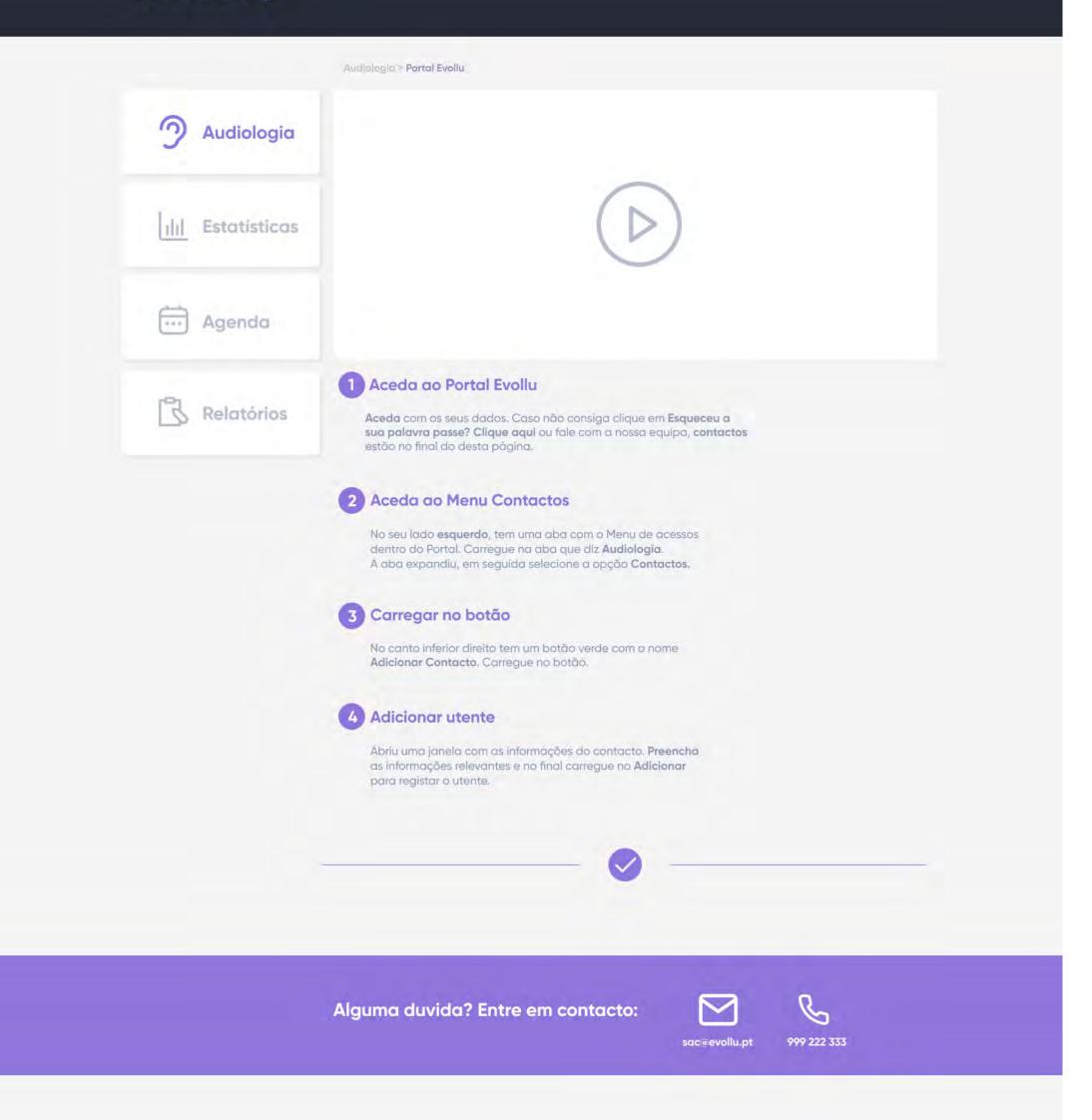


User Interface Design





Evollu Academy



Learn

Results

Decreased in 65% of asking for help by pharmacist;

Sales and Support can work with low pressured;

With the multimedia resources, the website can improve best solutions

Learnings

The Platform must to be redesigned according to the pharmacist user experience,

Possibility to update every it is necessary,

Users prefer video showing the step by step comparing to read the text

Next step: Design for smartphone

One Care App Redesign according to Evollu

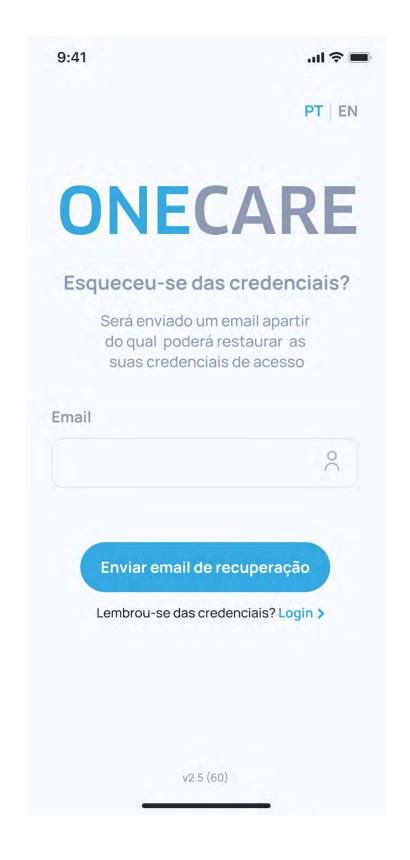
My role: Designer in collaboration with CTO, Business Analytics, Product Owner and Developers.





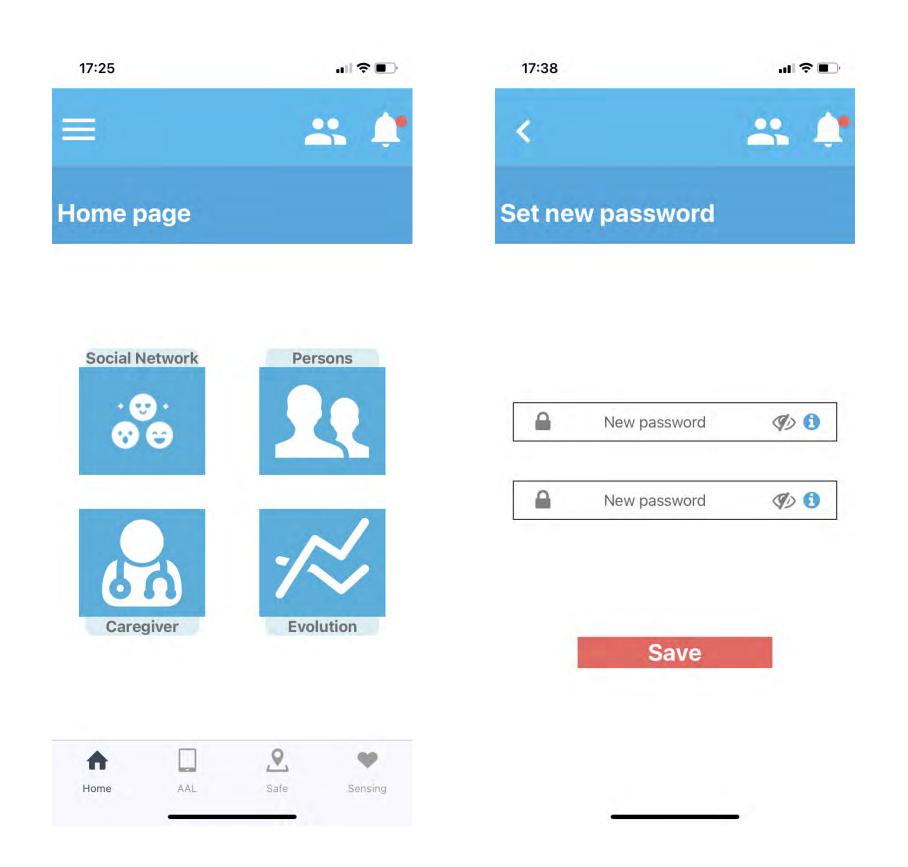


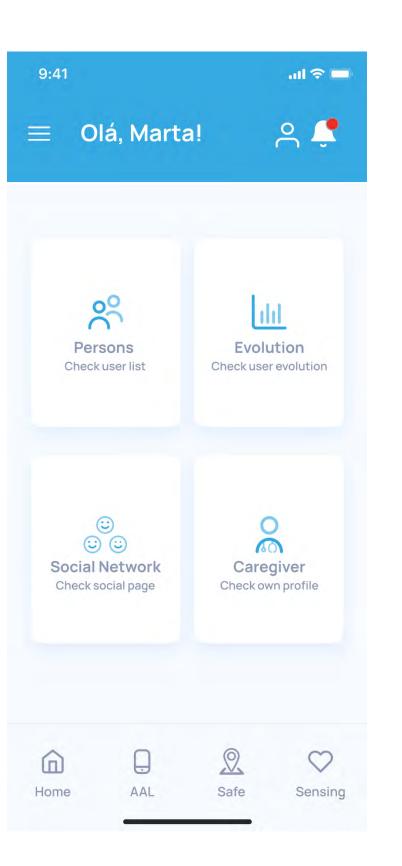


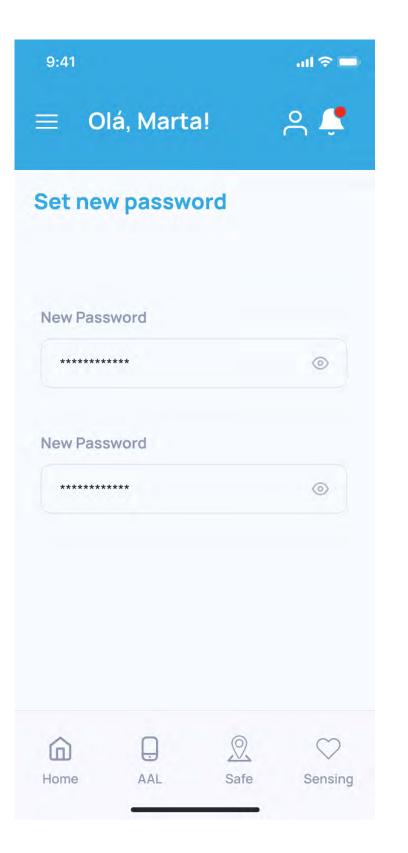




User Interface Design

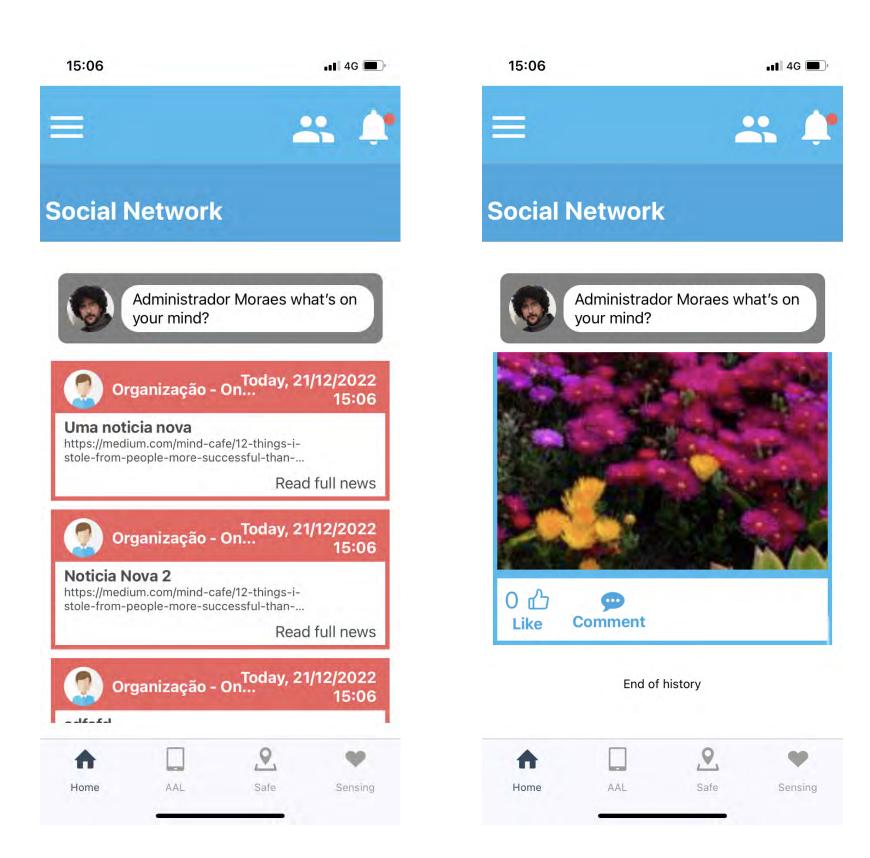


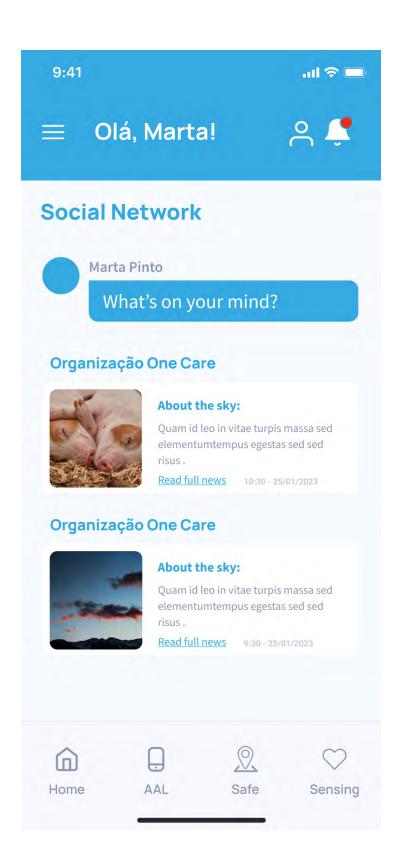


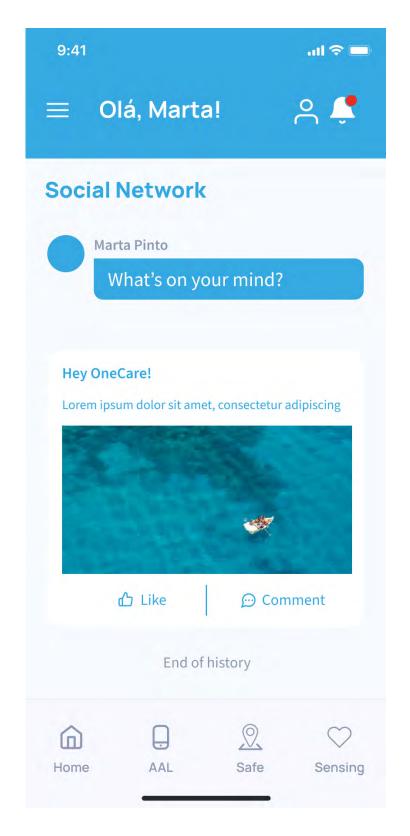


Old

New

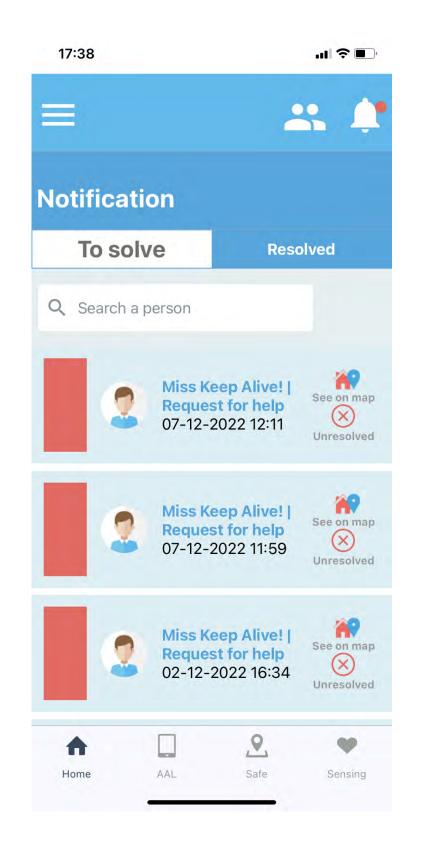


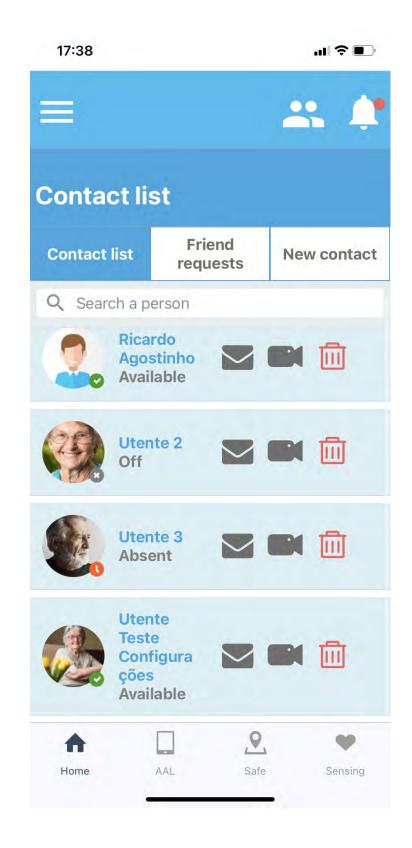


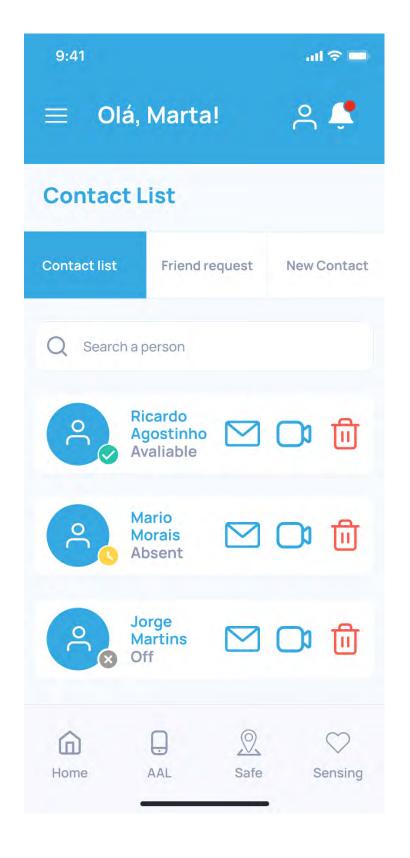


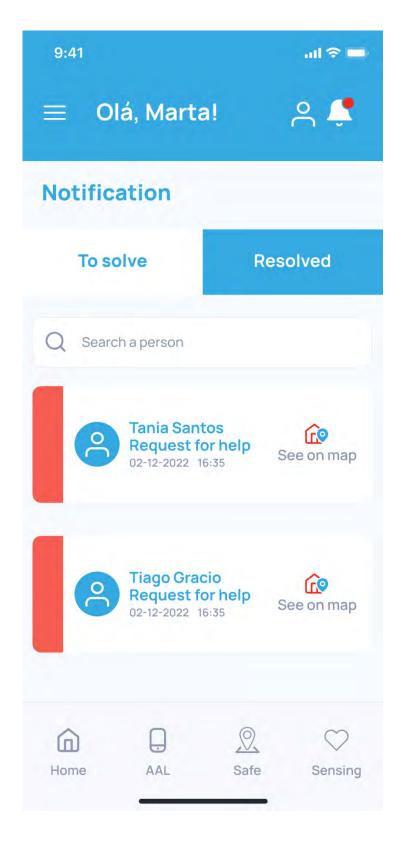
















Thank you!